

# CoagCare<sup>®</sup> Case Study

## Pee Dee Cardiology Associates

*“Making the transition from paper charts to computer software could have been a nightmare. But, the CoagCare team made it easy and helped us every step of the way.”*

**The Clinic:** Pee Dee Cardiology Associates, is a private cardiology practice in Florence, South Carolina, specializing in invasive, interventional and noninvasive cardiology and cardiac electrophysiology. Pee Dee Cardiology has 16 healthcare providers and follows over 300 patients on anticoagulation therapy with warfarin.

**Situation:** “Now that we have CoagCare, we realize that we were not managing our warfarin patients as well as we thought we were. We were working hard, but with 300 patients on anticoagulation therapy and a paper chart system, we were spending more time on paperwork than with our patients. We literally spent hours on the phone every day trying to track down patients to give them results and dosing instructions. Once we automated with CoagCare, we uncovered that many of our patients had actually been lost to follow-up.

As a clinical director, I always look for new ways to take care of patients. Because so many of our patients are elderly and have educational barriers, I honestly never felt comfortable giving a patient dosage instructions over the phone.”

**Solution:** Pee Dee Cardiology decided it was time to automate their anticoagulation data. The benefit of staff efficiency and improved patient care was clear. When their physicians realized they could charge for the service, they began looking for an internet based software. “Now, instead of being a ‘liability,’ our nurses are ‘assets’ to the practice. We’re showing our doctors that we can actually generate revenue for them.” Once the CoagCare team assisted the practice in transferring all their patient data into the system, they were up and running within a week. The entire staff was impressed by the training and support they received. “The CoagCare team has been a pleasure to work with. We received excellent training on the CoagCare System, and we have ongoing support whenever we have questions or run into a problem. The company seems to really listen to its customers and quickly responds to requests or ideas. We have had a great experience and we hope our Coumadin<sup>®</sup> Clinic, with CoagCare’s help, will continue to grow.”

**Result:** Pee Dee Cardiology is now able to systematically track their patients coming into the clinic for routine tests. Patients receive face to face instructions, as well as a dosing calendar to take home with them. Plus, their nurses routinely screen for symptoms during the standard intake exam. “Our patients feel that they are being monitored more closely. This boosts confidence and leads to improved compliance.”

Improve Patient Care, Maximize Productivity, Increase Your Bottom Line

**CoagCare<sup>®</sup>**  
FROM ZYCARE

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